NGIT/VITA Dedicated SONET Access Strategy for Richmond

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Agenda

What We've Learned From You

What We Understand about SONET Services

Solutions for You

Richmond Design

What It Means for You



What We've Learned From You

"Verizon's Vitamin for Changing the way VITA does Business!"

- A private optical metropolitan area network designed for voice, data, and video
- An equal access infrastructure
- Extensive capabilities in service provisioning, network management and operations
- Highly secure transport architecture
- Multiple options to facilitate storage area networking and server consolidation
- Improves quality of service
- Supplements VITA Continuity of Operations Plans (COOP)

"Meeting VITA's Current and Future Business Goals"



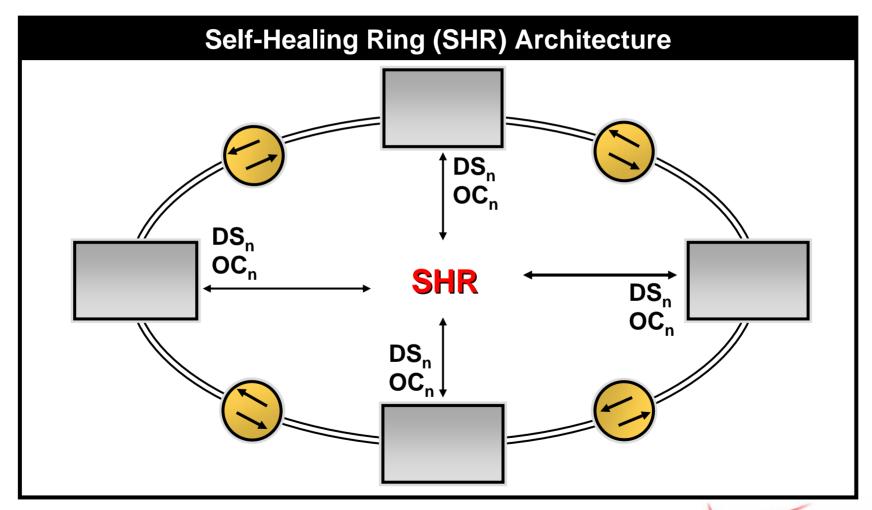
What We Understand About SONET Services

- Flexible and resilient
- Cost-effective and efficient
- Network survivability



- Synchronous Optical NETwork:
 - Optical and electrical hierarchy
 - Interworking of transmission products from multiple vendors
 - Self-healing rings enabling high levels of survivability
 - Built into the network "backbone"
 - Transport for high-speed, high-volume voice, video, and data applications



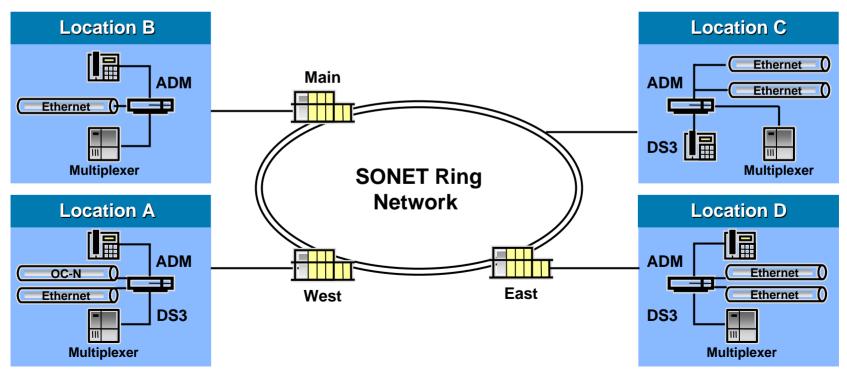




A Typical SONET Application

- SONET ring architecture
- Need for multiple interfaces (e.g., Ethernet, TDM)

- Multiple locations out of three central offices
- High bandwidth
- Minimum three nodes



Asynchronous Network Elements FOTS M13 FOTS

 Separate network elements with separate management procedures

Channel Banks

- Manual interconnect (DSXs)
- Capital and labor intensive

SONET and Integrated Networking

OC-N Channel Banks

- Integrated network elements
- Electronic interconnect
- Capital and labor savings



Solutions for You

- Superior network architecture
- Extensive reach of fiber deployment
- Strong local/metro presence

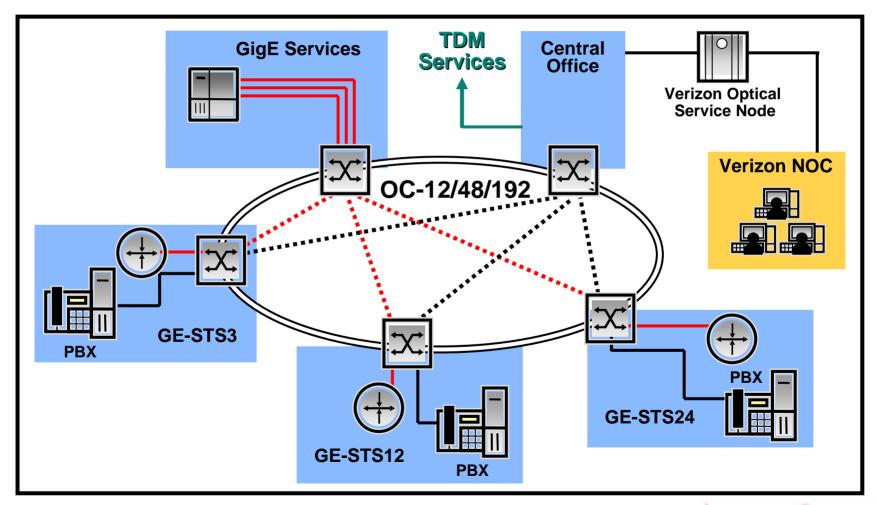


Solutions for You Dedicated SONET Ring (DSR)

- Evolution to next-generation SONET
- Customized, self-healing SONET ring
- Dedicated SONET ring can provide:
 - Gigabit Ethernet interfaces
 - Direct DS1 access
 - Trans-multiplexing interfaces
 - SAN interfaces
- Next-Generation Add-Drop Multiplexers (NGADMs)
- Natural progression to an IP network model
- Higher levels of survivability, reliability, and diversity
- Private, dedicated network
- Nationwide availability
- Long distance capability

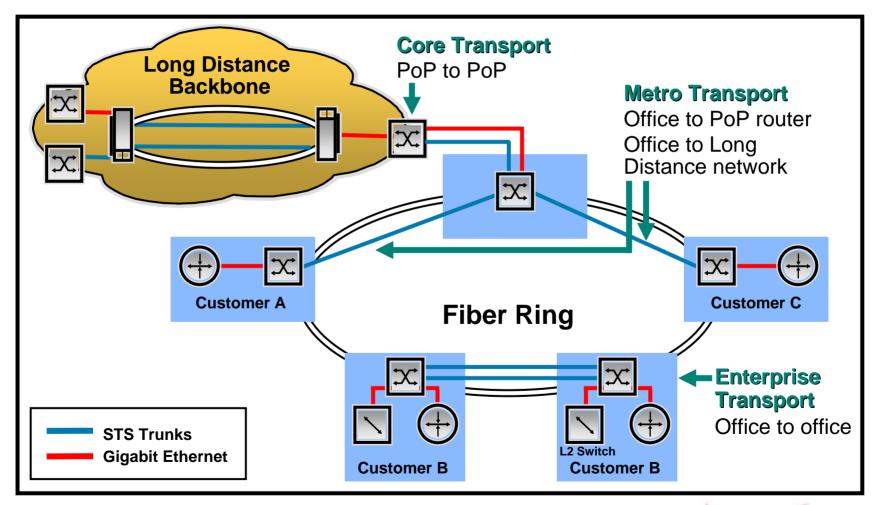


Solutions for You Next-Generation Add-Drop Multiplexer (NGADM)



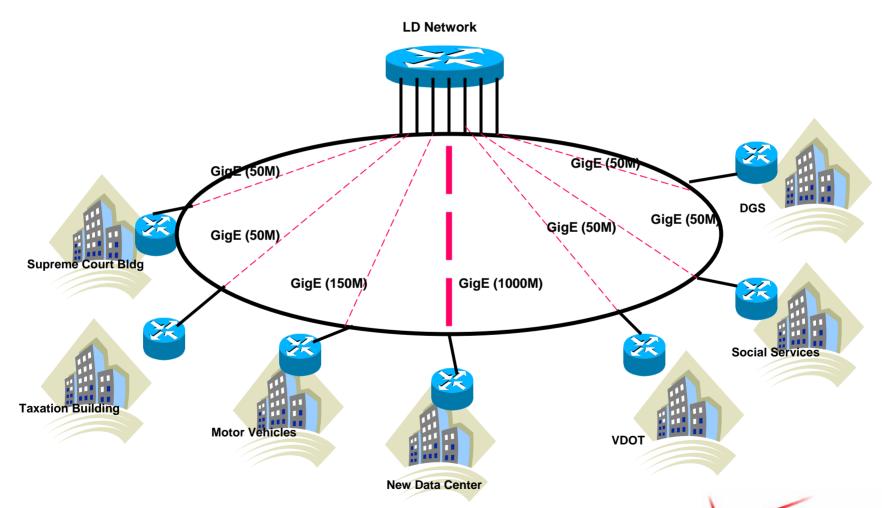


Solutions for You Sample Configuration

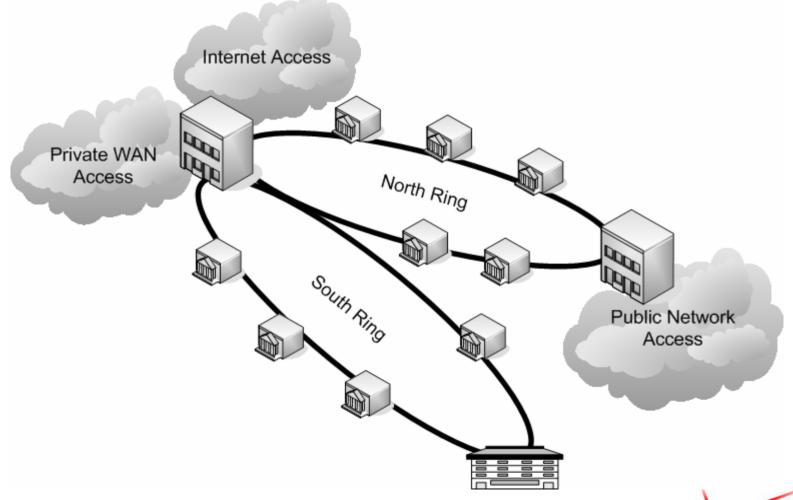




Richmond Design Where We Came From...



Richmond Design Where We Are...



Richmond Design Nodes Today

Grace local CO

Pemberton local CO

Francistown LD CO

Chesterfield Data Center

Dept of ABC

Dept of Corrections

Dept of Criminal Justice Svcs

Dept of Juvenile Justice

Dept of Motor Vehicles

Dept of Rehab. Svcs

Dept of Social Svcs

Dept of Taxation

Dept of Transportation

Environmental Quality

Monroe Building

State Police

Virginia Employment Comm.

110 S. 7th - Various



What It Means for You

SONET-based services help provide the following benefits:

- Reliable (Survivable)
 - Protection inherent with Verizon's SONET ring architecture
 - Secure guaranteed bandwidth no contention
 - Service Level Guarantees

Scalable

- Customers purchase only bandwidth required
- Grow without additional equipment purchases / upgrades
- Up to 10G Protected on Ring

Flexible

- IntraLATA and InterLATA availability
- Interconnects with other Verizon optical services

